

Business Test #1: Financial Stress

- Wall Street Banks: NO loans for nuclear – costs too risky
- If Federal Loan Guarantee awarded on \$5.2 Billion CPS estimate, but CPS share actually costs \$9 Billion – where will CPS get the extra money?
- Project so large – projected cost overruns alone can exceed CPS entire \$3.1 Billion Net Worth
- Effect on Bond Ratings: *Moody's June 2009*: "Moody's is considering taking a more negative view for those issuers seeking to build new nuclear power plants".
- Wall Street Term for Nuclear (*Moody's*): "Nuclear's Bet The Farm Risk" (*June 2009 Special Comment*)
- \$282 Million/yr from CPS to City of San Antonio --- Not just "Betting the Farm", ALSO "Betting the City"

Business Test #2: Is Decision Rushed? CPS Says New Capacity Not Needed till 2020

- Over 10 Yrs Ahead of forecast need
- Driven by Fed Loan Guarantee Application
- Plant not even fully subscribed
- Is it even wise to be first (i.e. test case) nuclear?
- If ever a time to avoid major spending on a speculative 10 yr forecast, it is *this next 10 yrs*
- Everything about how we use energy changing in next 10 yrs – Smart Grid, efficiency, renewables
- Customers just getting started on cutting demand
- New building codes soon
- Nothing is "Business as Usual" right now
- Like being forced to sign now to spend billions on new Hummer plant to sell Hummers in 10 years
- Nuclear long lead time forces hand right now

Could Demand Go Flat?

What Happens to Plan if Customers Choose To Save?

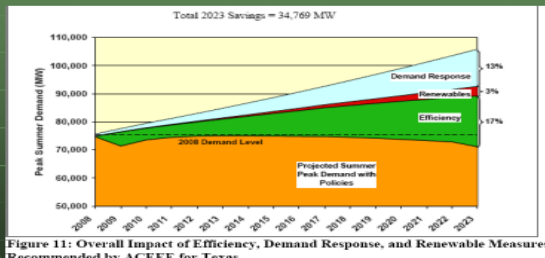


Figure 11: Overall Impact of Efficiency, Demand Response, and Renewable Measures Recommended by ACEEE for Texas

Source: American Council for Energy Efficient Economy 2007 Report

Business Test #2: Is Decision Rushed? There is a Lot More Time

- Only 3-5 Yr lead times for Natural Gas, Solar Thermal/Gas, Wind w/Storage
- Can defer committing to new power plant till ~2015 (for 2020 need)
- Let efficiency & Smart Grid take hold
- Let new technologies be proven
- Corporate customers can do "green" plans
- When time comes to build, use proven technologies – not "First in U.S."

Business Test #3: Match Customer Need -- or "Solution in Search of a Problem"?

- Half of 40% purchase not even needed by CPS
- Forecast 2020 shortfall is PEAK capacity not baseload
- Peak demand -- only few hours per day/yr
- Nuclear -- runs 24/7, much NOT needed
- Building a baseload plant to fill Peak Load
- Added in huge chunks -- like buying 4 new cars and sticking 2 in garage till kids grow up
- WHO WILL PAY for unneeded excess output?

Business Test #3: Match Actual Needs

- Load-following plants meet needs best
- Cheaper to build: \$1,200 - \$4,000/MW
- Smaller units – buy size you need
- Dispatchable plants that also run 24/7 when needed (i.e. can fill baseload needs)

Load-Following Plants Now Commercially Available:

- Wind/Compressed Air Storage/Natural Gas plants
- Solar thermal/natural gas hybrid plants
- Geothermal Power Plants
- Combined Cycle Gas Turbines

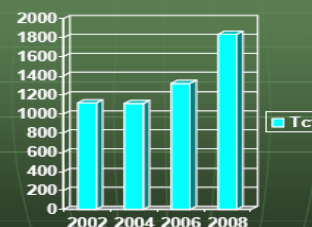
Business Test #4: Market Assumptions Valid?

Natural Gas Price Assumptions



- CPS ignoring "800 lb. gorilla in ring" – cheap natural gas
- CPS assumes > \$10/Million BTU gas
- TODAY -- around \$4/Million BTU gas
- EIA Forecasts ~ \$7 extended, <\$9 per Million BTU to 2030
- DIRECTLY AFFECTS ERCOT PRICE PAID FOR CPS KWH

"Game Changer" - U.S. Natural Gas Supply Greater than Expected



Source: Potential Gas Committee/CO School of Mines


Business Test #5: Sufficient Revenues?

- San Antonio won't need all nuclear kWh's
- Revenue forecasts assume outside sales
- Can outside sales cover nuclear costs?

AN EXPERT OPINION:

- "There is no hope whatsoever for CPS to recover half of a 40% ownership share in this project with wholesale sales into ERCOT at anything close to current gas prices. By my calculations, they'd lose at least 5 cents/kWh on every kWh, which would of course fall immediately on retail ratepayers." -- Jim Harding, former director of Power Planning & Forecasting, Seattle City Light

Business Test #5: Sufficient Revenues?

- CPS raising rates to cover nuclear costs
- Customers can *cut* kWh use w/efficiency, generating own power 
- Almost all nuclear costs *fixed*
- If customers don't buy kWh, CPS does *not* save costs, has to raise rates *further*
- Spiral of rate increases – *poor customers w/o ability to cut use hurt the most*

Business Test #6: Cost Assumptions

- CPS says 2 plants to cost \$13 Billion w/financing (**\$4,815/kW** = CPS \$5.2 B)
- Florida P&L estimate **\$5,426-\$8,071/kW**
- Actual 2009 bid – Ontario – about \$10,000/kW**
- CPS own report admits nuclear cost **could go up another 50%** (Assumptions for 2009 Resource Plan Analysis, Jun 29, 2009)
- Nuclear industry historical record **2-4 X** original estimates (U.S. Energy Information Administration)

Example of "Counting The Costs" – To COMPLETE a Nuclear Mega-Project

- "Overnight" Cost: \$ 3,671/kW
- Escalations in Costs: \$ 2,505/KW
- Cost of Capital: \$ 2,256/kW
- "All-In" Costs \$ 8,432/kW*

Total Cost for 2,700 MW 2-Unit New Nuclear Facility
\$22.8 Billion

X 40% CPS SHARE = **\$9.1 Billion**

*Based on CPS "Overnight" Cost, CPS Avg. Weighted Cost of Capital, and nuclear cost escalations only ONE HALF 2002-2007 Average

Summary of Tests of Nuclear Project as Business Proposal

- #1 – Huge "Bet the Farm Risk" for CPS, and City of San Antonio City Budget
- #2 – Decision rushed ~5 yrs ahead of other options
- #3 – Poor match with actual needs
- #4 – Natural gas now cheap competitor
- #5 – Losses on sales, spiral of rate increases likely
- #6 – Costs exposed to substantial increases during long construction.

A Prudent Way Forward

- Choose wisely to use the ~5 more yrs before need to commit
- Invest Smartly NOW– in Smart Grid, Energy Efficiency and Demand Response
- Continue PV, solar hot water rebates to cut peak
- True "Plan A" begins with *better utilizing* what you are *already doing*: 1200 MW of renewables by 2020 already planned
- Modest extra cost for storage/load shifting can "firm up" those 1200 MW of renewables so then can use them to meet Peak Load
- If still more needed, invest in smaller, modular plants to minimize financial stress