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# The Effect of Ethanol Production on the U.S. National Corn Price

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#### The Effect of Ethanol Production on the U.S. National Corn Price

#### **Abstract**

A system of equations representing corn supply, feed demand, export demand, food, alcohol and industrial (FAI) demand, and corn price is estimated by three-stage least squares. A price dependent reduced form equation is then formed to investigate the effect of ethanol production on the national average corn price. The elasticity of corn price with respect to ethanol production is then obtained. Results suggest that ethanol production has a positive impact on the national corn price and that the demand from FAI has a greater impact on the corn price than other demand categories. Thus, significant growth in ethanol production is important in explaining corn price determination.

Keywords: corn price, ethanol, simultaneous equations, three-state least squares, elasticity

#### Introduction

Ethanol production in the U.S. has grown tremendously in the last decade. Production was averaging 1 billion gallons per year in the early 1990s, grew to 4 billion gallons in 2005, and in 2006 exceeded 5 billion gallons (Renewable Fuels Association (RFA), Figure 1). If current plans for new construction and expansion come to fruition, production capacity will exceed 11 billion gallons by the end of 2007. Recent growth has been supported by the combination of favorable public policy and high nominal gasoline prices.

Most U.S. ethanol is made from corn. The domestic industry used a record 13% of domestic corn production in 2005 (RFA) and is estimated to have used over 20% in the 2006/2007 marketing year (USDA). As the ethanol industry has increased its share of corn use, concern has developed relative to ethanol's impact on corn price, and as a result other corn users.

The purpose of this paper is to examine the effect of ethanol production on the U.S. national corn price. While the popular press often refers to the impact, a comprehensive analysis of ethanol's impact has been lacking. This research investigates the effect of ethanol production on corn price through estimation of a system of simultaneous equations that represent the

supply/demand relationships in the corn market. The paper proceeds with a review of relevant literature, followed by a description of the model, data and methods. Results and conclusions are presented at the end.

#### Literature review

There have been several studies focused on relating increased ethanol production to changes in corn markets. Gustafson (2002) found that farmers in the northwest region of North Dakota were readily able to expand corn acreage for ethanol production, provided adequate market incentives were available. He estimated that 154,000 additional North Dakota acres of corn could be obtained with market premium of \$0.11 per bushel.

Ferris and Joshi (2004) considered several scenarios in analyzing the impact of increased ethanol demand on crop and feed prices, and on farm income and state finances given the current tax-subsidy structure. This was done utilizing a multi-sector econometric model (AGMOD).

Based on their high demand scenario of 4.67 billion gallons of ethanol production by 2010, they estimated an increase of eighteen percent in farm level corn prices for 2007. They further concluded that agricultural commodity prices would increase sharply in the short run followed by more moderate increases due to expanded corn acreage.

McNew and Griffith (2005) examined local grain price impacts associated with ethanol plants. They based their work on a sample of twelve ethanol plants that opened between 2001 and 2002. They found that the ethanol plants increased local grain prices (i.e., the basis), but the impact was not uniform across plants nor around a specific plant. On average, corn prices increased by 12.5 cents per bushel at the plant site, and some positive price responses were felt up to 150 miles away. However, price responses at the plant ranged from less than 5 cents per

bushel to just under 20 cents per bushel. Similarly, the range of price impacts up to 150 miles away was also quite large.

Taylor, Mattson, Andino and Koo (2006) developed a simulation model to estimate the impact of changes in ethanol production on corn production, consumption, exports and price. They found that changes in ethanol production impact corn production, feed use, and exports, as well as corn price under a variety of scenarios. They estimated that the corn price for 2014 will average \$2.46 per bushel if ethanol production reaches the 7 billion gallon mark as outlined in the 2005 Energy Bill. If 14 billion gallons of ethanol are produced, they estimated the price of corn would average \$3.00 per bushel in 2014.

Since ethanol production has not yet reached 14 billion gallons yet average corn prices in spring 2007 far exceeded Taylor et al.'s estimate for 2014, the national average impact deserves further consideration.

## **Structural Model and Specification**

This work differs from previous research in that it focuses on estimating the short-run corn price elasticity associated with ethanol production. It does this by way of a system of supply/demand equations that reflect the national corn market. All equations in the system are specified as log-log models (some call this specification a log-linear model). The parameters of the log-log model can be directly interpreted as elasticities (Gujarati). The log-log model assumes a constant elasticity over all values of the data set. The initial model specification is of the form:

$$y_{t} = \alpha z_{t}^{\beta} x_{t}^{\gamma} e^{\delta D_{t}} e^{\varepsilon_{t}}$$

where  $\alpha$ ,  $\beta$ ,  $\gamma$ , and  $\delta$  are parameters to be estimated, and  $z_t$  and  $x_t$  are endogenous and exogenous variables, respectively.  $D_t$  is a time reflecting dummy variable and e is the exponential function. Taking logs of variables in equation (1) yields

(2) 
$$Y_{t} = \alpha' + \beta z_{t}' + \gamma x_{t}' + \delta D_{t} + \varepsilon_{t}$$

with the traditional assumptions for the error term, namely  $\varepsilon_{t} \sim N(0, \sigma_{\varepsilon}^{2})$ .

All data are transformed by logs except the dummies and a trend variable. As usual, it is assumed that the disturbance term is uncorrelated with the exogenous variables used as instruments, but is correlated with the endogenous variables. That is,

$$E(z_t \varepsilon_t) \neq 0$$
 and  $E(x_t \varepsilon_t) = 0$ .

Prices of many agricultural products are related, and this often results in specifying multi-market partial equilibrium models, e.g., models of both the feed grain and livestock sectors that account for interaction across markets (Tomek and Myers, 1993). As an example, Arzac and Wilkinson (1979) present a quarterly econometric model of the U.S. livestock and feed grain markets with 42 equations. For the purposes here, however, model specification is limited to the U.S. corn market even though interaction with other markets is to be expected. Extension of the current work to a multi-market structure is the topic of future research.

Based on United States Department of Agriculture (USDA) defined categories, corn is utilized for feed, exports, and food, alcohol and industrial use (FAI).<sup>2</sup> Chambers and Just (1981) aggregated food disappearance and feed disappearance for domestic corn use to investigate the effect of exchange rate fluctuations on the corn market, while others usually disaggregate the demand into several components.<sup>3</sup> Since the focus of this work is on the effect of each category of corn demand on U.S. corn price, corn demand is separated into feed, export and FAI. Demand from feed and exports have been relatively flat over time (though they show seasonality), but

FAI consumption has been increasing rapidly (Figure 2). Currently, about half of FAI demand goes to the production of ethanol (Figure 3).

It is assumed the price of corn is determined by supply and the three sectors of demand simultaneously. In this system there are separate equations for corn supply, corn price, feed demand, export demand and FAI demand. Each equation is explained below.

The approach adopted here is different from many previous applications of supply/demand models. For instance, Chambers and Just (1981) and Devadoss et al. (1989) first model corn supply and use functions and then derive a price dependent reduced form equation from equilibrium conditions (supply is equal to disappearances and stocks). That is, the price equation is expressed as a function of all exogenous variables. However, this makes it difficult to estimate effects of other endogenous variables on the corn price.

Corn supply in this research is predetermined in the sense that it is the value of ending stocks from the previous period. The decision of how much corn to carry forward is dependent on physical storage costs and the opportunity cost of capital tied up in inventory. If the storage costs (including the opportunity costs) are sufficiently high minimal stocks will be carried forward. On the other hand, if the carrying costs are relatively low compared to expected price appreciation, ending stocks will tend to be large. The carrying costs can be approximated by the differences in current and later prices (returns to physical storage) and discounted by current interest rates (as a proxy for foregone income resulting from holding inventory). Thus, corn supply in the current period is determined by the previous period's corn price and interest rate. However, because of serial correlation in the corn price, it seems reasonable to include corn supply in the list of endogenous variables even though it is predetermined. Tomek and Myers (1993) discussed this issue for apples and argued that current production and beginning

inventories are predetermined, but prices and allocations of quantities to alternate end-uses may be simultaneously determined.

Following the Tomek and Myers' argument, five endogenous variables are identified in the corn system. These include price, supply, feed, export and FAI. For purposes of comparison, an alternative system of equations that treats corn supply as exogenous is also estimated.

The initial system of five equations is estimated by three-stage least squares (3SLS). The alternative system (treating supply as exogenous) first estimates the supply equation via OLS, and then the other four equations via 3SLS. Prior to estimation, each equation is tested for autocorrelation by application of the Breusch-Godfrey Lagrange Multiplier test. This is done by estimating each equation via OLS individually. Results confirm that the supply, export and price equations exhibit first order autocorrelation. This is corrected by adding a one period lagged dependent variable to the right hand side of the three equations.

# Supply equation

The supply of corn for each quarter is composed of beginning stocks (same as ending stocks from the previous quarter) and production (we ignore imports). Harvest occurs only in the 1st quarter of the year. Thus, the supply of corn for the 1st quarter is the sum of the beginning stocks and production. For the remainder of quarters supply is represented only by the beginning stocks. The supply of corn is a function of one period lagged corn price and one period lagged interest rate. Since the supply in each period is a function of the ending stocks the previous period, it is determined by the previous period's price and interest rate. If the corn price was high in the previous period relative to futures prices for subsequent periods, farmers will tend to reduce carryover because of low expected returns to storage. Also, if the interest rate was high in

the previous period farmers will reduce carry over since the opportunity cost of holding inventory is high.<sup>5</sup> This results in a supply equation of the form:

(3) 
$$S_{t} = \alpha_{0} + \alpha_{1} P_{t-1}^{C} + \alpha_{2} R_{t-1} + \alpha_{3} S_{t-1} + \alpha_{4} D_{1} + \alpha_{5} D_{2} + \alpha_{6} D_{3} + \varepsilon_{1t}$$

where  $S_t$  is supply of corn for quarter t,  $P_{t-1}^C$  is the lagged corn price and  $R_{t-1}$  is the lagged interest rate.  $D_1, D_2$  and  $D_3$  are quarterly dummies for the 1<sup>st</sup> quarter, the 2<sup>nd</sup> quarter and the 3<sup>rd</sup> quarter, respectively. The signs of  $\alpha_1$  and  $\alpha_2$  are expected to be negative and  $\alpha_3$  positive. The supply equation has one endogenous variable ( $S_t$ ) and six exogenous variables  $(P_{t-1}^C, R_{t-1}, S_{t-1}, D_1, D_2 \text{ and } D_3)$ .

## Feed equation

The first demand equation is the feed equation. The corn feed equation is specified as a function of corn price, soybean meal price (a substitute for corn) and number of animals on feed (specifically cattle, hogs and broilers). It takes the form:

(4) 
$$F_t = \beta_0 + \beta_1 P_t^C + \beta_2 P_t^{SM} + \beta_3 B_t + \beta_4 COF_t + \beta_5 H_t + \beta_6 D_1 + \beta_7 D_2 + \beta_8 D_3 + \varepsilon_{2t}$$
 where  $F_t$  is feed consumption,  $P_t^C$  is corn price,  $P_t^{SM}$  is soybean meal price,  $B_t$  is the number of broilers,  $COF_t$  is the number of cattle on feed and  $H_t$  is the number of hogs. The expected sign of  $\beta_1$  is negative and the expected signs of  $\beta_2$ ,  $\beta_3$ ,  $\beta_4$  and  $\beta_5$  are all positive. There are two endogenous variables  $(F_t, P_t^C)$  and seven exogenous variables  $(P_t^{SM}, B_t, COF_t, H_t, D_1, D_2 \text{ and } D_3)$  in the feed equation.

# **Export equation**

The next demand equation accounts for corn exports. Corn exports are modeled as a function of corn price, wheat production in other countries, per capita GDP of major U.S. corn

importers, and exchange rates. More than 60% of U.S. corn exports go to five countries; Japan, Mexico, Taiwan, Egypt and Korea. The per capita GDP for the five major importers is calculated as the weighted average of the five countries per capita GDP. The weight is determined by the proportion of corn exported to each country from 1997 to 2005.

The impact of exchange rates is measured by the dollar index. The dollar index is a weighted average of the exchange rates between the U.S. Dollar and six major world currencies. In Chambers and Just (1981), corn exports are represented as a linear function of own-deflated price, the exchange rate, stocks of corn in the other major exporting nations, the price of soybeans, the lagged dependent variable, and the quarterly indicator variables. The exchange rate they used was the Special Drawing Rights (SDR) per dollar. Today, use of SDR is limited and its main function is to serve as the unit of account of the International Monetary Fund (IMF) and some other international organizations (IMF). As a result, use of the dollar index as a proxy for the U.S. Dollar exchange rate is now more accurate. The export equation takes the form:

(5) 
$$EX_t = \gamma_0 + \gamma_1 P_t^C + \gamma_2 EX_{t-1} + \gamma_3 W_t^{row} + \gamma_4 DX_t + \gamma_5 GDP_t + \gamma_6 D_1 + \gamma_7 D_2 + \gamma_8 D_3 + \varepsilon_{3t}$$
 where  $EX_t$  is exports,  $W_t^{row}$  is wheat production in the rest of world,  $DX_t$  is the dollar index, and  $GDP_t$  is the per capita GDP of the main corn importing countries. Corn exports will decrease as the U.S. Dollar strengthens (higher dollar index) and world wheat production increases, and will increase with increases in import countries' GDPs. Therefore,  $\gamma_5$  is expected to be positive and  $\gamma_1, \gamma_3$  and  $\gamma_4$  all negative. The export equation has two endogenous variables ( $EX_t, P_t^C$ ) and seven exogenous variables ( $EX_t, P_t^C$ )

## FAI equation

FAI represents a broad demand category that includes all industrial uses, with ethanol use as a sub-category of industrial uses. Corn FAI consumption is specified as a function of corn price, ethanol production and U.S. population. A linear trend variable is added to capture the increase in ethanol production over time. The model is specified as:

(6) 
$$FAI_t = \delta_0 + \delta_1 P_t^C + \delta_2 Eth_t + \delta_3 Pop_t + \delta_4 T_t + \delta_5 D_1 + \delta_6 D_2 + \delta_7 D_3 + \varepsilon_{4t}$$

where  $FAI_t$  is FAI consumption,  $Eth_t$  is ethanol production in the U.S.,  $Pop_t$  is U.S. population and  $T_t$  is a linear trend. The expected sign of  $\delta_1$  is negative and  $\delta_2$  positive. The FAI equation has two endogenous variables ( $FAI_t$ ,  $P_t^C$ ) and six exogenous variables ( $Eth_t$ ,  $Pop_t$ ,  $T_t$ ,  $D_1$ ,  $D_2$  and  $D_3$ ).

## Price equation

The final equation in the corn supply/demand system is the corn price equation. The price of corn is determined by supply and demand simultaneously, but price also affects the supply and demand of corn. The corn price is modeled as:

(7) 
$$P_{t}^{C} = \zeta_{0} + \zeta_{1}S_{t} + \zeta_{2}F_{t} + \zeta_{3}EX_{t} + \zeta_{4}FAI_{t} + \zeta_{5}P_{t-1}^{C} + \zeta_{6}D_{1} + \zeta_{7}D_{2} + \zeta_{8}D_{3} + \varepsilon_{5t}$$

The sign of  $\zeta_1$  is expected to be negative and the signs of  $\zeta_2$ ,  $\zeta_3$  and  $\zeta_4$  to be positive. The price equation has five endogenous variables ( $P_t^C$ ,  $S_t$ ,  $F_t$ ,  $EX_t$  and  $FAI_t$ ) and four exogenous variables ( $P_{t-1}^C$ ,  $D_1$ ,  $D_2$  and  $D_3$ ).

# **Data and Methodology**

#### <u>Data</u>

The data used to estimate the system of equations above is comprised of quarterly data for 11 years. It spans 2nd quarter 1995 (Dec, 1995) to 1st quarter 2006 (Nov, 2006). The data are structured to coincide with the marketing year for U.S. corn. That is, the 1st quarter is from Sep

to Nov, the 2nd quarter from Dec to Feb, the 3rd quarter from Mar to May and the 4th quarter runs from Jun to Aug. Quarterly data are used to match the quarterly release of USDA data on stocks. Similar to Lowry et al (1987), it is assumed that the preceding year's crop is harvested in quarter 1 and the current year's crop is planted in quarter 3.

Most price, stock, production, corn usage and livestock data are obtained from various USDA reports. The corn price is measured as the quarterly average of the USDA monthly reported average farm level price. The soybean meal price (49-50 percent protein) is the quarterly average of monthly wholesale prices in Illinois. Corn stocks are measured via the USDA quarterly stocks reports, and represent the size of the beginning stocks as of Mar 1, Jun 1, Sep 1 and Dec 1.

The variables used to explain feed, exports and FAI consumption are also measured quarterly. The number of cattle on feed is the quarterly average of monthly data, and the number of broilers is the quarterly average of weekly data. Hog numbers are measured as the average of the beginning inventory and ending inventory in each quarter.

The dollar index is obtained from the web site of the Board of Governors of the Federal Reserve System. It is a nominal broad dollar index and is a quarterly average of monthly data. The GDP per capita for importing countries and the U.S. population are from the IMF, and are constant during a year. GDP per capita is the annual number in current price. Ethanol production is calculated from Energy Information Administration, and is the quarterly sum of monthly production.

#### Methodology

The impact of ethanol production on national average corn price is measured by a system of equations that model the supply/demand fundamentals of the U.S. corn market. The system is

comprised of a single supply equation, a set of three demand equations, each focused on a specific category of demand (as defined by the World Agricultural Supply and Demand Estimates, and ERS), and a price equation.

Before estimating the system of equations, identification is verified by calculating order and rank conditions. All five equations are found to satisfy the requirement for the order and rank condition. The order condition is a necessary condition and the rank condition is a necessary and sufficient condition for identification. Since the model meets these conditions, it can be solved for a unique solution.

There are several methods for estimating systems of simultaneous equations. The two-stage least squares estimator (2SLS), one of the most popular, is efficient and consistent but it ignores information associated with endogenous variables that appear in the system but not in individual equations (Judge et al.). Information concerning the error covariances is also lost (Judge et al.). Another popular method, seemingly unrelated regression (SUR), accounts for the correlation in the error terms across equations but does not consider the endogeneity issues associated with each equation. Three-stage least squares is considered a combination of 2SLS and SUR. It accounts for the contemporaneous correlation in the error terms across equations and the correlation of the right hand side variables with the error term. Furthermore, it is asymptotically more efficient than 2SLS (Judge et al.). Because of this, 3SLS is used to estimate the system of simultaneous equations for the corn market identified here.

Two approaches are considered. The first, as mentioned earlier, assumes that the endogenous variables are correlated with the error term in each equation and the error terms across the equations are also correlated. This assumption leads to all five equations being estimated by 3SLS and is referred to as the base model. As an alternative, it is assumed that

supply is completely exogenous, and the supply equation is estimated by OLS, with the remaining four equations estimated by 3SLS. This estimation is referred to as the alternative model. The two sets of results are compared to determine whether there are advantages of one model structure (and associated assumptions) over the other.

#### **Results**

Regression results are presented in tables 1 and 2. The tables specify the first model (5 endogenous variables) as the base and the second model (4 endogenous variables) as the alternative. In both cases, all estimated coefficients have the expected signs. The coefficients directly imply elasticity since the values are transformed to logarithms. All but the export equations exhibit high R<sup>2</sup> values. Over 90 percent of the variation in the supply, feed and FAI variables are explained by the models. Variation s in the price variable is also explained to a large degree. In the case of the export equation, however, only about 50 percent of the variation is explained. This is maybe due to the influence of international factors not included in the model, or the inadequacy of the dollar index to appropriately proxy the dollar exchange in the import community.

The Root Mean Squared Errors associated with both model systems are quite similar and stable. Consequently, it does not appear that one model dominates the other. As such, the following discussion is based on the base model.

In the three demand equations (feed, export and FAI), the corn price coefficient is negative as expected. However, the price equation reveals an interesting result. The effect of each demand factor on the corn price varies significantly. The impact of FAI consumption on corn price is the greatest in terms of the magnitude of coefficients. Export consumption has the second greatest impact, and feed consumption follows. <sup>10</sup> However, the impact of feed

consumption on the corn price is not statistically significant even though feed consumption is the largest single use of corn. Results suggest that increasing demand from FAI is more important in explaining corn price than other use categories. Thus, growth in ethanol production is important in explaining corn price determination.

The effect of increasing production of ethanol on the corn price, that is the elasticity of corn price with respect to ethanol production,  $\frac{\partial P_t^c}{\partial Eth_t}$ , can be calculated from the price dependent reduced form equation. After substituting equations (3), (4), (5) and (6) into the price equation (7), we have the following reduced form equation.

$$P_{t}^{C} = \frac{B}{A} + \frac{1}{A} \begin{bmatrix} (\alpha_{1}\zeta_{1} + \zeta_{5})P_{t-1}^{C} + \alpha_{2}\zeta_{1}R_{t-1} + \alpha_{3}\zeta_{1}S_{t-1} + \beta_{2}\zeta_{2}P_{t}^{sm} + \beta_{3}\zeta_{2}B_{t} + \beta_{4}\zeta_{2}COF_{t} + \beta_{5}\zeta_{2}H_{t} \\ + \gamma_{2}\zeta_{3}EX_{t-1} + \gamma_{3}\zeta_{3}W_{t}^{row} + \gamma_{4}\zeta_{3}DX_{t} + \gamma_{5}\zeta_{3}GDP_{t} + \delta_{2}\zeta_{4}Eth_{t} + \delta_{3}\zeta_{4}Pop_{t} + \delta_{4}\zeta_{4}T_{t} \\ + CD_{1} + DD_{2} + ED_{3} \end{bmatrix} + v_{t}$$

where

$$\begin{split} A &= 1 - \beta_1 \zeta_2 - \gamma_1 \zeta_3 - \delta_1 \zeta_4 \\ B &= \zeta_0 + \alpha_0 \zeta_1 + \beta_0 \zeta_2 + \gamma_0 \zeta_3 + \delta_0 \zeta_4 \\ C &= \alpha_4 \zeta_1 + \beta_6 \zeta_2 + \gamma_6 \zeta_3 + \delta_5 \zeta_4 + \zeta_6 \\ D &= \alpha_5 \zeta_1 + \beta_7 \zeta_2 + \gamma_7 \zeta_3 + \delta_6 \zeta_4 + \zeta_7 \\ E &= \alpha_6 \zeta_1 + \beta_8 \zeta_2 + \gamma_8 \zeta_3 + \delta_7 \zeta_4 + \zeta_8 \\ v_t &= \frac{1}{A} \left[ \zeta_1 \varepsilon_{1t} + \zeta_2 \varepsilon_{2t} + \zeta_3 \varepsilon_{3t} + \zeta_4 \varepsilon_{4t} + \varepsilon_{5t} \right] \end{split}$$

Then

$$\frac{\partial P_{t}^{C}}{\partial Eth_{t}} = \frac{\delta_{2}\zeta_{4}}{A} = \frac{\delta_{2}\zeta_{4}}{1 - \beta_{1}\zeta_{2} - \gamma_{1}\zeta_{3} - \delta_{1}\zeta_{4}}$$

The results suggest that  $\zeta_2$  (the feed consumption coefficient in the price equation) is not statistically significant at the 5% level. However, the variable is kept in the reduced form

equation to capture the joint interaction of corn price and feed demand. The ethanol production elasticity of corn price and asymptotic variance are equal to

$$\frac{\partial P_{t}^{C}}{\partial E t h_{t}} = \frac{0.40 * 0.45}{1 - (-.30) * .09 - (-.26) * .27 - (-0.08) * 0.45} = 0.16$$

$$Asy.Var\left(\frac{\partial P_{t}^{C}}{\partial E t h_{t}}\right) = 0.00135$$

This suggests that a 1% increase in ethanol production causes a 0.16% increase in the corn price in the short run, *ceteris paribus*. <sup>11</sup>

Ethanol production capacity expanded from about 5.5 billion gallons on late 2006 to almost 11 billion gallons by late 2007 (Renewable Fuels Association). USDA has reported the average U.S. cash corn price for first quarter 2006/2007 to be \$2.54 per bushel. By first quarter 2007/2008 the average price had risen to \$3.34, and by December 2007 the average price was \$3.88 per bushel. Thus, corn prices increased 32 percent between the first quarter of the 2006/2007 marketing year and the first quarter of the 2007/2008 marketing year, and another 16 percent during December 2007. Since ethanol production capacity essentially doubled between the first two quarters of the last and current marketing years, the model results above suggest that ethanol's contribution to the price rise was about 41 cents per bushel, *ceteris paribus*. This would have resulted in an average 2007/2008 first quarter price of \$2.95 per bushel had nothing else changed. While this is a significant year over year increase, it is substantially less than the actual price appreciation between the start of 2006/2007 and the start of the 2007/2008 marketing year. As a result, while ethanol production has had a significant and positive impact on corn price, it does not fully explain price level changes in the 2006/2007 marketing year.

What else could have happened? One factor contributing to increased prices is likely growth in export demand. While the results here do not show a significant impact from the

dollar index on total exports (suggesting that the dollar index not a good proxy for the export opportunity), the export variable is found to be statistically significant in the price equation, and is of the expected sign. USDA has forecast corn exports for 2007/2008 to total 2.45 billion bushels (World Agricultural Supply and Demand Estimates). If realized this will be an increase of just over 15 percent relative to the previous year. Based on the export price elasticity estimated in table 2, this explains another 10 cent per bushel average price increase from 2006/2007 to 2007/2008. However, total corn supply first quarter 2007/2008 was 15 percent greater than first quarter 2006/2007, and based on results in table 2 this has a negative impact on price and offset some of the positive impacts from the demand side.

Based on the results in table 2, first quarter 2007/2008 were well above what would be projected, and cannot be explained based simply on ethanol production and associated corn use (as has been the practice in the popular press). This suggests that there may be an outside factor influencing prices beyond those captured in the supply/demand framework estimated here.

One unique aspect of the market the last year has been the size of the non-commercial positions in the futures market for corn. Speculative traders have significantly increased their net long position over the last year, while non-commercial traders have tended to be net short. Figure 4 shows the net futures positions of reporting non-commercial traders and commercial traders relative to the price of corn on a weekly basis. The net positions are long positions minus short positions. Note that corn prices have been highly correlated with the net positions of non-commercial traders since the first quarter of 2006/2007, and the speculators have had large net long positions most of the last year. It is important to note that this does not imply causality, only correlation. However, there does appear to be reason to study more carefully the impact of speculative activity on both price levels and volatility. Fortenbery and Zapata (2004) have

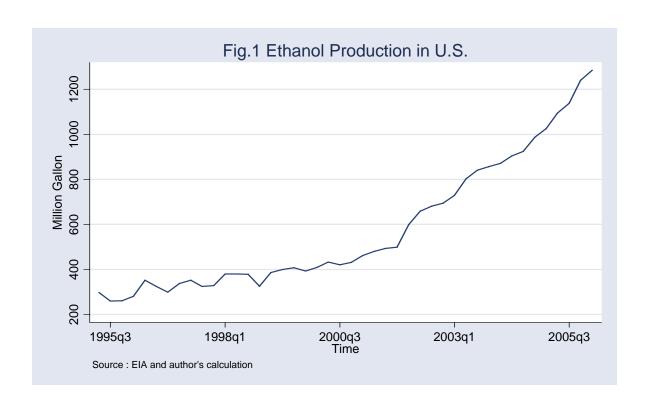
shown that speculators can influence price levels and volatility in cash markets based on futures positions in these markets. If speculators tend to be technical traders (as is the case with large funds) then they may take long position, at least for short periods of time, that appear inconsistent with the historical fundamental balance between price and market conditions. Researching more carefully the impact on price discovery resulting from a large increase in the amount of risk capital coming from the speculative side of a market seems justified, and this is the focus of current work. In short, there is no empirical evidence to date to justify a suggestion that prices have exceeded their "fundamental" levels as a result of market structure (i.e., growth in the speculative component), but is also clear that attempting to explain current price levels simply as a function of ethanol production is a bit naïve and inaccurate.

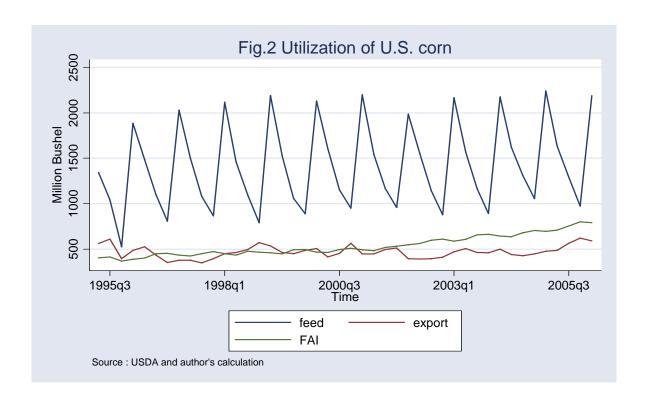
#### **Conclusions**

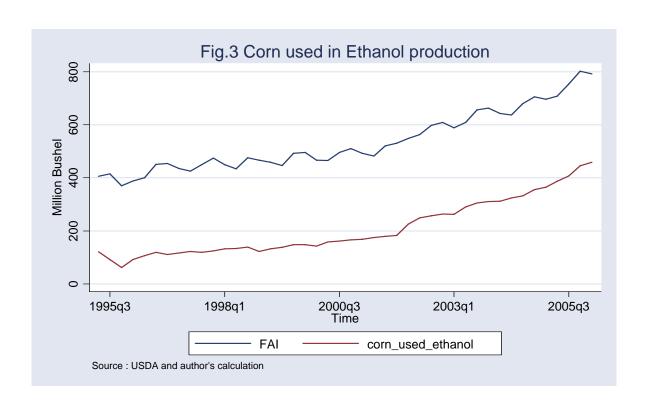
A system of five equations representing the U.S. corn market is estimated by 3SLS. Results show that increasing ethanol production has a significant impact on the national average U.S. corn price. The positive price change is consistent with previous research. However, in contrast to what is written in much of the popular press, results do not suggest the extremely high corn prices in spring of 2007 can be completely attributed to ethanol. Despite this, corn growers in the U.S. have benefited in the form of higher prices as a result of growth in the ethanol industry.

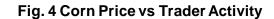
To more fully understand the overall impact of ethanol on corn prices, future research includes measuring interaction across other commodity markets, and combining the structural simultaneous equation models presented here with time series models (as a proxy for technical type trading rules). In addition, long run effects of ethanol production on the grain, livestock and gasoline markets should be investigated by introducing dynamics.

Another area of work is focusing on the role of speculators in the U.S. corn futures market, and attempting to measure whether they have contributed to the recent price appreciation as a result of moving larger than usual (based on historical norms) amounts of risk capital into long futures positions.









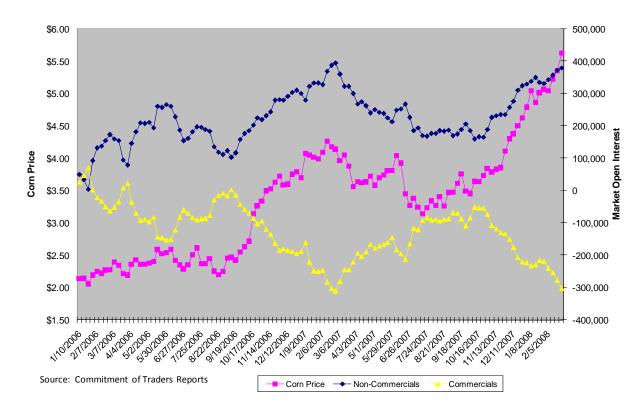


Table 1 : Results of estimation
I. Base (5 endogenous)

II. Alternative (4 endogenous)

	*	-	· · · · · · · · · · · · · · · · · · ·		
	RMSE*	$R^2$	RMSE	$R^2$	
Supply	.0448	.96	.0484	.96	
Feed	.0224	.98	.0227	.98	
FAI	.0103	.99	.0103	.99	
Export	.0447	.47	.0431	.50	
Price	.0301	.88	.0297	.88	

<sup>\*:</sup> Root Mean Squared Error

Table 2: Results of estimation

		I. Base (5 endog	I. Base (5 endogenous)		II. Alternative (4 endogenous)	
		coef(s.e)	t_value	coef(s.e)	t_value	
Price F	Const	3.4578(.6809)	5.08	1.8691(.6094)	3.07	
	$S_{_t}$	-1.1715(.1912)	-6.13	-1.0276(.1863)	-5.52	
	$F_{t}$	.0868(.2573)	.34	.3683(.2946)	1.25	
	$EX_{t}$	.2678(.0851)	3.14	.3434(.0904)	3.80	
	$\mathit{FAI}_{t}$	.4470(.0843)	5.30	.3383(.0760)	4.45	
	$P_{t-1}^C$	.3424(.0902)	3.79	.4914(.0799)	6.15	
	$D_1$	.5941(.0902)	6.58	.4071(.0774)	5.26	
	$D_{\scriptscriptstyle 2}$	.4689(.0629)	7.45	.3443(.0529)	6.51	
	$D_3$	.2810(.0358)	7.86	.2160(.0301)	7.18	
Supply S	Const	3.1654(.7999)	3.96	2.3590(.9994)	2.36	
	$P_{t-1}^C$	3885(.1272)	-3.06	2784(.1534)	-1.82	
	$R_{t-1}$	0638(.0483)	-1.32	0536(.0597)	90	
	$S_{t-1}$	.3524(.1413)	2.49	.4963(.1772)	2.80	
	$D_{_{ m l}}$	.6178(.0387)	15.95	.6523(.0471)	13.84	
	$D_{\scriptscriptstyle 2}$	.2688(.0441)	6.09	.2285(.0541)	4.22	
	$D_{_3}$	.1610(.0288)	5.59	.1391(.0341)	4.07	

- continued

		I. Base (5 endogenous)		II. Alternative (4 endogenous)	
		coef(s.e)	t_value	coef(s.e)	t_value
	Const	-1.4863(1.6279)	91	-1.3384(1.6971)	79
	$P_t^C$	2978(.0824)	-3.61	3968(.0832)	-4.77
Feed	$P_{t}^{sm}$	.1813(.0536)	3.38	.2316(.0559)	4.14
	$B_{_t}$	.1999(.1040)	1.92	.2514(.1065)	2.36
	$COF_{t}$	.3885(.1906)	2.04	.2425(.1961)	1.24
	$H_{\scriptscriptstyle t}$	.4423(.3298)	1.34	.5020(.3514)	1.43
	$D_{\scriptscriptstyle 1}$	.3851(.0107)	36.09	.3887(.0107)	36.19
	$D_2$	.2410(.0144)	16.72	.2509(.0147)	17.05
	$D_3$	.1212(.0122)	9.93	.1287(.0124)	10.36
	Const	18.8002(10.5341)	1.78	15.7522(10.5341)	1.50
	$P_t^C$	0753(.0307)	-2.45	0642(.0300)	-2.14
	$Eth_{_{t}}$	.4016(.0555)	7.23	.3995(.0559)	7.15
TA I	$Pop_{_t}$	-6.9923(4.2911)	-1.63	-5.7460(4.2910)	-1.34
FAI	$T_{t}$	.0081(.0054)	1.50	.0068(.0054)	1.25
	$D_{1}$	0333(.0063)	-5.27	0316(.0063)	-5.03
	$D_2$	0220(.0119)	-1.84	0247(.0120)	-2.06
	$D_3$	.0048(.0072)	.67	.0032(.0072)	.45
Export	Const	5.0533(2.4389)	2.07	3.8144(2.5246)	1.51
	$P_t^C$	2644(.1318)	-2.01	3211(.1327)	-2.42
	$EX_{t-1}$	.6059(.1071)	5.66	.4763(.1145)	4.16
	$W_t^{row}$	-1.0416(.3420)	-3.05	8595(.3584)	-2.40
	$DX_{t}$	2319(.3240)	72	3063(.3332)	92
	$GDP_{t}$	.3632(.2820)	1.29	.6154(.3005)	2.05
	$D_{\scriptscriptstyle 1}$	0028(.0185)	15	0033(.0185)	18
	$D_{\scriptscriptstyle 2}$	0214(.0184)	-1.16	0188(.0184)	1.02
	$D_3$	0027(.0184)	15	0012(.0184)	06

#### End Notes

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<sup>&</sup>lt;sup>1</sup> The marketing year for U.S. corn runs from September to August.

<sup>&</sup>lt;sup>2</sup> The Economic Research Service, USDA issues corn utilization values for feed and residual, export, and FAI quarterly. They have a separate value for seed use but we ignore the seed use since it is small.

<sup>&</sup>lt;sup>3</sup> In Devadoss et al. (1989), demand for corn is disaggregated into food use, feed use, seed use, stocks, and exports.

<sup>&</sup>lt;sup>4</sup> Corn production is defined as a function of acreage planted, yield and government program in several previous papers (Arzac and Wilkinson, 1979, Tomek and Myers, 1993, and Garcia and Leuthold, 1997). Price expectation, risk and technology also play a role in determination of production. In the present research, production is treated as exogenous. However, corn supply (including production) is treated as endogenous and the 1<sup>st</sup> quarter dummy variable captures the production effect in the supply equation.

<sup>&</sup>lt;sup>5</sup> A similar argument is provided in Chambers and Just (1981), but the inventory equation in their paper is determined by lagged inventory, own price, production and quarterly indicator variables.

<sup>&</sup>lt;sup>6</sup> This was calculated by the authors based on data from USDA.

<sup>&</sup>lt;sup>7</sup> The dollar index consists of the Euro, the Japanese Yen, the British Pound, the Canadian Dollar, the Swedish Krona ,and the Swiss Franc (from New York Board of Trade).

<sup>&</sup>lt;sup>8</sup> This is defined as a basket of currencies consisting of the U.S. Dollar, the Deutsche Mark, the Japanese Yen, the British Pound, and the French Franc, and is calculated by the IMF.

<sup>&</sup>lt;sup>9</sup> The verification is available upon request.

<sup>&</sup>lt;sup>10</sup> Chambers and Just (1981) report the own price elasticity of domestic disappearances and export as -.125 and -.465, respectively. The present research finds a less inelastic result for domestic disappearances and a more inelastic result for exports.

<sup>&</sup>lt;sup>11</sup> The elasticity measure derived from the alternative model is 0.25, somewhat larger than that from the base model. Regardless of the elasticity used, however, it is clear that corn price levels have been impacted to a large degree by influences other than ethanol production.

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